

Message Text

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43

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

 DOTE-00 INR-07 NSAE-00 FAA-00 L-02 /025 W

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R 041146Z MAR 75

FM AMEMBASSY BUENOS AIRES

TO SECSTATE WASHDC 0136

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E.O. 11652: N/A

TAGS: EAIR, AR

SUBJECT: CIVAIR - BILATERAL TALKS

REF STATE 41148

1. ECON COUNS ON FEB 27 INFORMED PAN AM (PA) AND BRANIFF REPS OF SUBSTANCE REFTTEL AND DURING ENSUING DISCUSSION FOLLOWING WERE AGREED UPON AS MOST LIKELY GOA OBJECTIVES IN CIVAIR TALKS. CARRIER REPS WERE EXPRESSING LOCAL VIEWS WHICH NOT NECESSARILY SAME AS THOSE OF THEIR HEADQUARTERS BUT NEVERTHELESS MAY BE USEFUL TO DEPT.

A. OPERATION OF 747S TO US. WITHIN LAST FEW DAYS AEROLINEAS HAS SIGNED WITH BOEING FOR LEASE OF ONE 747-100 AS OF MAY, PURCHASE OF ONE 747-200 FOR NOV DELIVERY, AND OPTION UNTIL JULY FOR PURCHASES OF A SECOND 747-200;

B. THREE ADDITIONAL FREQUENCIES TO US;

C. RIGHTS FROM CARACAS TO LOS ANGELES (THE VENEZUELANAS ARE APPARENTLY UNYIELDING ON CARACAS/ NEW YORK RIGHTS);

D. EXPANDED CO-TERMINAL MIAMI/NEW YORK CAPACITY, I.E., MORE FREQUENCIES, PROBABLY INCLUDING 747 OPERATION.

2. AS US OBJECTIVES IN THE TALKS, CARRIER REPS, IN EACH OTHER

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PRESENCE, SUGGESTED THE FOLLOWING:

A. ADDITIONAL FREQUENCIES: FOR BRANIFF, CONFIRMATION OF ITS SUSPENDED NINTH FREQUENCY PLUS A WIDE-BODY FREQUENCY; FOR PA, THE EQUIVALENT OF TWO ADDITIONAL WIDE-BODY SERVICES, INCLUDING AT LEAST ONE VIA RIO;

B. ROUTING FLEXIBILITY, MUCH AS DESCRIBED REFTTEL, INCLUDING THE RESOLUTION OF PA'S CURRENT CHANGE OF GUAGE PROBLEM. PA NOTED THEY WISH TO CHANGE GAUGE IN RIO AS WELL AS IN CARACAS.

3. BOTH PA AND BRANIFF REPS URED THAT FORMAL PHASE OF TALKS BE HELD IN B.A. THIS WOULD BE GREATLY TO US ADVANTAGE, THEY POINTED OUT, BECAUSE IF GOA DEL PROVES DIFFICULT AND INTRANSIGENT EMBASSY AND US DEL WOULD HAVE POSSIBILITY OF APPEALING TO MINISTRY OF TRANSPORT (CERRAJERIA) AND FONOFF. THIS WOULD NOT BE POSSIBLE IF TALKS TOOK PLACE IN WASHINGTON. IN ADDITIN, IF TALKS HELD WASHINGTON, GOA DEL WOULD BE LIMITED IN FLEXIBILITY BY INSTRUCTIONS AND BY STRICTLY BUDGETED TIME TO SPEND THERE.

4. CARRIER REPS ALSO AGREED THAT CAB REQUIREMENT FOR APPROVAL OF BLOCKED SPACE CHARTERS WAS HURTING AEROLINEAS, AND GOA WILL WISH THROW THIS INTO THE TALKS. ON BALANCE, IT WOULD BE TO US ADVANTAGE TO KEEP CHARTER TALKS SEPARATE. EMBASSY ASSUMES WE WOULD WISH GOA TO REVOKE DISPOSITION 41, OR AT LEAST THE PROVISIONS GIVING AEROLINEAS RIGHT OF FIRST REFUSAL, AND COME TO MUTUAL UNDERSTANDING ON EXPEDITIOUS APPROVAL OF CHARTER APPLICATIONS AS INDICATED STATE 253641, NOV 74.

5. EMBASSY AGREES IN GENERAL WITH CARRIER ANALYSES. CARRIER REPS ASKED THAT THEIR VIEWS NOT BE CITED IN DETAIL TO THEIR HEADQUARTERS.

6. DAY NEXT WEEK FOR FIRST TALKS NOT YET SET.
HILL

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Message Attributes

Automatic Decaptioning: X
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Disposition Approved on Date:
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